

## Overview

Below an abridged version of Adri-Mari Vilonel's curriculum vitae.

My successful, diverse career has developed my skills extensively in the fields of Business Management Consulting, Project Management, Change Management and Operational efficiency. Implementing best practice methodologies is the standard, but I believe the differentiating factor is how it is done to achieve sustainable success. My insight in combining logic thinking and systematic approach with an in depth interest in understanding and feeling for the human element in business, is what excites me to come to work every day.

I am proud to have been the key change agent in a recently completed Change Management project, by ensuring a complete turnaround from a significant loss situation over an extended period, to once again profitable financial results for two years. This was done by developing the company strategy, changing management structure, re-engineering the entire accounting and administrative department, developing and implementing proper governance processes and procedures, restructuring the operations division and implementing a HR transformation process.

After a successful corporate career, I decided to consult privately since 2007 and have been involved in a number of rather diverse projects such as Procurement Management for FIFA 2010, Environmental Impact Analysis on new Eskom power lines and strategy development and implementation of a Contact Centre. I am a qualified Transcendental Meditation Teacher and am directly experiencing the benefit of achieving more by being less stressed and more focussed. I recently added a new string to my bow, by completing a Yoga teacher's course in Bali and am keen to bring more balance and health to employees of Corporates and private individuals.

I gained significant experience in being a Senior Manager at PricewaterhouseCoopers – Risk Advisory / Consulting division for seven years. I have in-depth hands on experience in the various elements of handling large, complex, multidisciplinary engagements. One of my strengths are to be a bridge, to connect with and bring together seemingly diverse institutions, mindsets and approaches, to work towards a common goal and vision. The most fascinating project I was responsible for, was a large complex, multidisciplinary engagement with the South African Department of Health totalling ZAR350 million. I was the engagement manager responsible for Programme Governance that includes Programme Procurement Management, Financial Management and Stakeholder Management. This engagement covered diverse projects with multiple work-streams and involved numerous service providers around the country, including government structures. We used PriceWaterhouse Coopers project management methodologies which closely follows PMBOK guidance.

I am an entrepreneurial self-starter who enjoys life and have a keen interest in ensuring holistic progress and growth.

# RESUME

## ADRI-MARI VILONEL

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## 1. CONTACT DETAILS

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## 2. EDUCATION

1995 - 1996     **Wits Business School, University of the Witwatersrand, Johannesburg, South Africa**  
Candidate, Master of Business Administration (“MBA”)  
(Successfully passed all required subjects, research report not completed.)

**Rotterdam School of Management, Erasmus University, Rotterdam The Netherlands**  
Master of Business Administration Exchange Program, Jan 96 to Jun 96

1985            **University of Pretoria, South Africa**  
Bachelor of Commerce; Major in Accounting and Auditing (“B Com Acc”)

1981            **Neenah Senior High School, Armstrong Campus, Neenah, Wisconsin United States of America**  
Twelfth Grade – (Final year of high school)  
AFS exchange student

**Monument Hoërskool, Krugersdorp, South Africa**  
High school up to Standard 9

## 3. WORK EXPERIENCE

July 2007 to date     **INDEPENDENT BUSINESS CONSULTING**

1. MAHARISHI UNIVERSITY OF MANAGEMENT – Fairfield, Iowa, USA  
Consciousness based education  
**Project Manager: Neotel Corporate School – Midrand, South Africa**
  - Strategise, plan and implement a consciousness based education programme offering MBA and BA degrees to selected Neotel employees to fast track their personal and business growth.
2. PENTA SYSTEMS (PTY) LTD – Johannesburg, South Africa  
Wellness Industry – Sole distributor of Technogym equipment in South Africa  
**Interim Financial and Company Risk Management Director**  
Responsible for a total company turnaround from a significant loss making situation to profitability. This included a large scale change management approach.
  - Review, analyse, develop and implement company 5 year strategy.
  - Re-engineer the entire accounting and administrative department
  - Design and Implement a HR transformation process including changing top management

- develop and implement proper governance processes and procedures
  - Restructuring the operations division for improved efficiency and effectiveness
3. NMA Effective Social Strategists
    - Conduct fieldwork and documentation of the Public Participation Process for a Environmental Impact Assessment for Eskom for transmission lines and associated infrastructure
  4. 2010 Local Organizing Committee: The managing body of the South African FIFA world cup.
    - Assist in the procurement processes of large projects
  5. Maharishi Institute: A consciousness based educational institution
    - Assisting in the setting up of a 224 seat Contact Centre
    - Facilitation of workshops
  6. Malachite Business Solutions: An IT solution company
    - Client management and new business development

July 2000 to  
June 2007

PRICEWATERHOUSECOOPERS INC. Johannesburg, South Africa  
Advisory Services; Performance Improvement

**Senior Manager**

1. New business / project development  
Project initiation and co-ordination of large multi disciplinary, complex business start-ups. Most recent projects initiates was a \$500 million smart card identity system for Nigerian client that involved service providers from Malaysia, France, Russia, Nigeria and South Africa. Another ongoing project is for Max TV, an applicant of the Subscription TV licence to ICASa
2. Programme Governance  
Ensuring proper programme governance on large complex multi disciplinary projects which includes Programme (and Project) management, Strategy Development, Financial management and Project Support Office implementation and support.  
I have been a cornerstone of a large complex HIV and Aids mass media communication campaign with the South African Department of Health totalling ZAR 350 million (Khomanani). In my role as the engagement manager responsible for Programme Governance that includes Strategy development, Programme /Management, Financial Management and Client and Stakeholder Management. This engagement covered diverse projects with multiple work-streams and involves numerous service providers around the country, including NGO's, PLWA, SMME's and large corporates.
  - Developed and supported the implementation and maintenance of best practice project management and financial processes, including procurement and appropriate internal controls.
  - Systems and communication processes were implemented and maintained across a team of various service providers, as well as the facilitation of communication between Government departments on a National, Provincial and Local level.
  - Implemented and maintaining a Project Support Office to provide support (technical and other) to the multi projects, service providers, and work-stream co-ordinators.
  - Ensuring timeous identification of risks, clearly mapping dependencies and ensuring that the appropriate mitigating steps are planed and applied.
  - Programme Management responsibilities include project scoping (through a series of facilitated workshops with project teams and service providers), preparation of work plans, co-ordination, monitoring, weekly project progress reporting to stakeholders, quarterly and annual programme reports that are distributed up to a Ministerial level.

3. Integrated audit support management  
Developed and implemented a business unit supporting the project and engagement management of large assurance projects. This included the defining of audit managers' needs and appointment and training of the support staff. I have directly been involved in project management support of IFRS conversions.
4. Sustainability Assurance  
Engagement manager on large corporate clients such as AngloGold Ashanti Limited in respect of its annual review / audit of certain non-financial performance data and statements in its sustainability / social investment report. Areas covered in a typical assurance would be HIV/AIDS, Community social responsibility, Human resources practices, Health and Safety and Environmental impact.
5. Served as an Independent Consultant before appointment as a senior manager and was responsible for:
  - An Information Security Outsourcing feasibility study and developed a Business Plan for implementation of new service line at PwC
  - Develop business plan for Application Service Provider (ASP) Exordia which has been successfully implemented.
  - Assess, design and implement Information Security organisation

- 1997 – 2000 THURLOE CORPORATE FINANCE (PTY) LTD Johannesburg, South Africa  
Corporate finance services  
**Director**
- Co-founding member of business.
  - Successfully sourced and completed various listings on the Johannesburg Securities Exchange.
  - Provide services such as corporate finance advice, private equity transactions, fund raising, corporate black empowerment, mergers and acquisitions and venture capital.
- 1992 - 1994 VILONEL FINANCIAL- & ACCOUNTING SERVICES AND TAXCC  
Walvis Bay, Namibia. Accounting services.  
**Owner**
- Founded and successfully managed own business.
  - Services offered to small and medium sized businesses included Business and Tax Consulting, General Accounting, Management Reporting and Computer Training and Support.
  - Sold business to Deloitte & Touch
- 1990 - 1992 WOKER FREIGHT SERVICES GROUP (MANICA) Walvis Bay, Namibia  
Forwarding, shipping and transportation and fishing industry.  
**Financial Manager**
- Managed the accounting departments of 5 different companies.
  - Produced Board monthly, quarterly and annual reporting documentation.
  - Expanded the computerisation and integration of the accounting and reporting functions.
  - Engineered a suitable support function (as opposed to a mere accounting controlling function) to facilitate the preparation of budgets forecasts and strategic decisions.
- 1989 SK COMPUTER GROUP, Johannesburg, South Africa.  
Mini and mainframe computer hardware industry.  
**Financial Manager**
- Managed the full accounting and administration function of three fast growing

- companies.
- Designed and implemented sound accounting and reporting systems and procedures.

- 1987 PRICE WATERHOUSE, Windhoek, Namibia.  
**Auditing Clerk**
- Planned, supervised and executed audit procedures on small to medium sized businesses.
- 1985 DELOITTE, HASKINS AND SELLS, Pretoria, South Africa.  
**Auditing Clerk**
- Performed functions under articleship of registered CA.

#### **OTHER WORKING EXPERIENCE**

- 1996 SELF-EMPLOYED, Johannesburg, South Africa.  
Management Business Consulting
- Strategised, planned and implemented various projects with MULTI-CHOICE predominantly in the information technologies department (ISS)
- 1988 MINISTRY OF FINANCIAL INSTITUTIONS, Toronto, Canada.  
Motor Vehicle Accident Claims Fund Department.  
**Special Projects Officer**
- Assisted in the writing and editing of the policies and procedures manual of the department after a new computerised system was implemented.
  - Designed and implemented accounting control procedures.
  - Brought almost a year's backlog of financial reporting packs up to date.
- 1986 WESTMIN RESOURCES LTD, Calgary, Canada.  
**Accounting Clerk**
- AIESEC Exchange Student, performed various accounting and administrative functions on a rotation basis.

#### **4. PERSONAL INFORMATION:**

<b>Full names:</b>	Adri-Mari Vilonel	<b>Date of birth:</b>	13 April 1963
<b>Nationality:</b>	South African	<b>ID nr:</b>	6304130037088
<b>Sex:</b>	Female	<b>Drivers Licence:</b>	Yes
<b>Children:</b>	Boy – Hendro, 20 yrs old		
<b>Languages:</b>	English - Fluent; Afrikaans - Fluent;		
<b>Interests / Hobbies:</b>	I am a qualified Transcendental Meditation teacher, as well as a qualified and registered Yoga teacher Health practices; Natural environment & outdoor life		